



TBM Company



Mission:

We change people's life for the better, while introducing lean and information technologies, implementing the highest standards of goods and service quality.

Purpose:

Our purpose is to be the best supplier for our Customers and the best employer for our Team.



Руководство ТБМ



Anatoly Koverdyaev
Commercial Deputy CEO
Email: koverdyaev@tbm.ru



Vitaly Viter
CEO
Email: viter@tbm.ru



Ivan Emelin
Commercial Deputy CEO
Email: emelin@tbm.ru



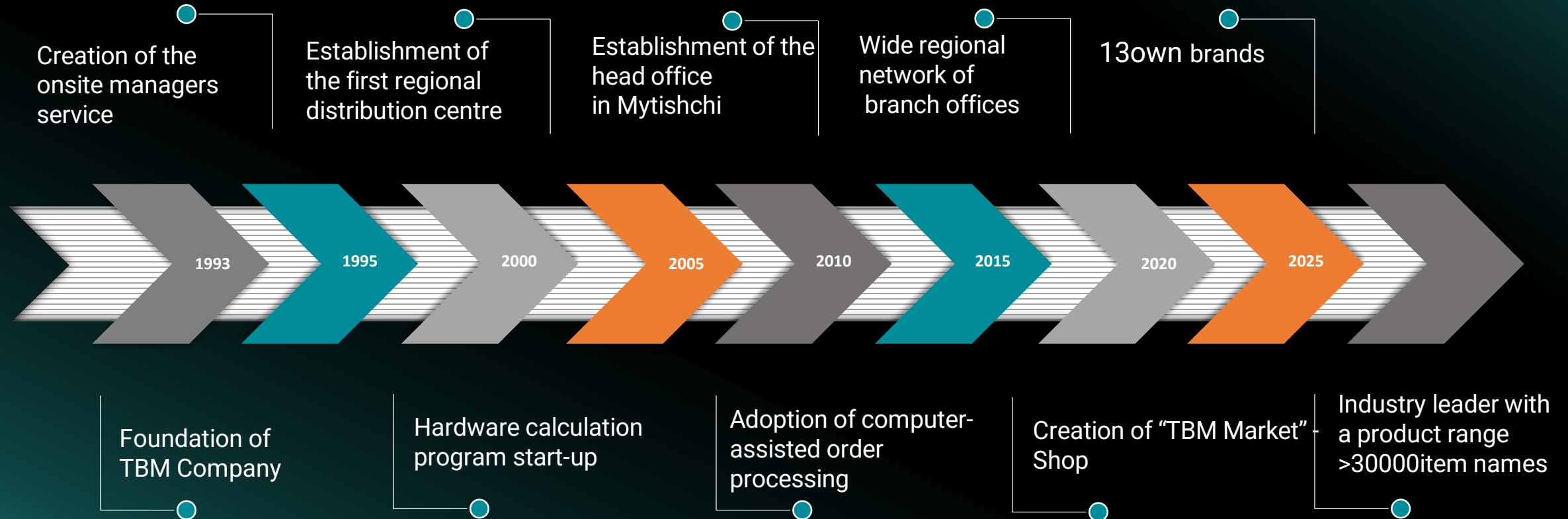
Anatoly Prokonov
Deputy CEO in charge
of Logistics
Email: prokonov@tbm.ru



Konstantin Tikhomirov
Deputy CEO in charge of Finance
Email: tikhomirov@tbm.ru

30 >

Years in the market



TBM in 1993
5 employees

TBM today
2400 >
employees



Business geography:



Belarus

Russia

Kazakhstan

Uzbekistan

China

Our business is

on-time deliveries of high-quality component parts for the manufacture of windows, doors, furniture surfaces and furniture items.



Minsk



Krasnodar



Krasnoyarsk



Vladivostok



Samara



Yekaterinburg



Chelyabinsk



Irkutsk



Mytishchi



Kazan



Rostov-on-Don



Novosibirsk



Khabarovsk



Astana



TBM Logistics Centres

Special-purpose machinery and automated storage system



Logistics

135 >

own pick-up points

73 >

warehouses

132 754 m²

total storage space



Logistics

400 thousand >
deliveries per year

85 thousand ton >
quantity of shipments per year

292 940 ton
cargo turnover per year



Sales program:

30 000 >

Item names

500 >

suppliers

90 000 >

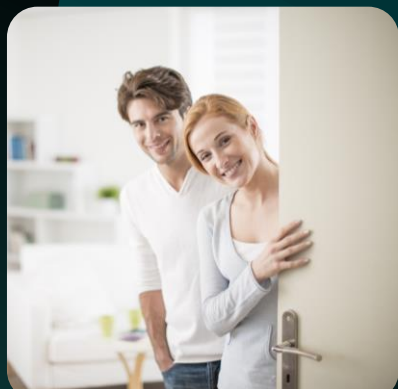
customers



Range of products



Window
components
parts



Door component parts



Package solutions
for aluminium facades



Paintwork materials
and adhesives



Furniture
component parts

13 own brands, 13 established brands

Window and door components parts and
installation materials

internika[®]

E ELEMENTIS[®]

bauset[®]

**АЛЮ
СТАРТ**[®]

Maxbar[®]
Smart

Maxbar[®]

BI STRONG[®]

Aluminium-based construction
system

Alumark 



13 own brands, 13 established brands

Furniture business line



Paintwork materials and
adhesives



Benefits for customers

Customized solutions

Efficiency and time saving

Integrated supply solutions

Cooperation flexibility

Long-term relationships and sustainability

Safety and confidence assured



Benefits for suppliers

Flawless payment discipline of TBM;

- Market share gain and building of brand awareness

Information and logistics integration

Cooperation in product improvement for market demands

Wide area of presence



TBM Company Services



Technical Support

Technical Support
On-site service team, commercial service
and design office



E-Services

TBM-Online, TBM Navigator,
SuperWindows, Logicon



Catalogues and Samples

Providing technical catalogues and
product samples
BIM-models



Colour lab

Paintwork materials colour
matching on the
basis of Customers' samples in our
"Colour Lab".
Selection of paintwork materials
application techniques



Test Lab

Possibility to test major components and
finished products of Customers in our
Test Lab "Experion"



Long-sized product cutting

Cutting of long-sized products according
to size specifications of Customers before
delivery



Manufacture of surfaces

In-house production of furniture
surfaces TBM LUX



Training

In-person and distance training
at TBM University



Online calculators

Used to place order for furniture surfaces
and drawers; selection of window and door
hardware, automated door systems,
paintwork materials



Motivational programs for Customers

Motivational online-program
GetBonus for Customers,
their employees and dealers

TBM renders professional assistance for proper selection of products required



Manager consulting and technical support



In-person and distance training courses on products



Technical catalogues, product samples and BIM-models



Information websites:
www.tbmmarket.ru
www.tbm.ru



Online calculators for hardware selection in Customers' personal accounts

Click for more information

- ✓ Wholesaling
- ✓ Retailing

